Socioeconomic Benchmark Report (%)

AnySite®Online

Hibbing Tertiary Trade Area

1/22/2007 Coordinates Longitude: -92.937499

Latitude: 47.427221

	60.0 Mile Ring 11309.73 sq/mi	Custom Polygon	
POPULATION			
1990 Total Population	254,036	148,598	
2000 Total Population	261,282	150,251	
2006 Total Population	262,326	150,227	
2011 Total Population	267,300	153,021	
% Population Change 1990-2000	2.85%	1.11%	
% Population Change 2000-2006	0.40%	-0.02%	
% Population Change 2006-2011	1.90%	1.86%	
HOUSEHOLDS			
1990 Total Households	99,776	58,257	
2000 Total Households	106,873	62,674	
2006 Total Households	111,138	65,223	
2011 Total Households	117,284	69,001	
% Households Change 1990-2000	7.11%	7.58%	
% Households Change 2000-2006	3.99%	4.07%	
% Households Change 2006-2011	5.53%	5.79%	
2000 Average Household Size	2.4	2.4	
2006 Average Household Size	2.3	2.3	
2011 Average Household Size	2.2	2.2	
FAMILIES			
% 2000 Family Households	64.19%	66.70%	
% 2000 Non-Family households	5.98%	4.41%	
,			
% 2000 Pop in Family Households	78.24%	81.81%	
% 2000 Pop in Non-Family Households	18.17%	16.24%	
INCOME			
2000 Per Capita Income	\$18,387	\$18,284	
2006 Per Capita Income	\$23,590	\$23,568	
2011 Per Capita Income	\$28,189	\$28,268	
2000 Average Household Income	\$44,871	\$43,765	

Source: MapInfo Corporation

Socioeconomic Benchmark Report (%)

AnySite®Online

Hibbing Tertiary Trade Area

1/22/2007 Coordinates Longitude: -92.937499

Latitude: 47.427221

	60.0 Mile	Custom		
	Ring 11309.73 sq/mi	Polygon		
2006 Average Household Income	\$55,681	\$54,285		
2011 Average Household Income	\$64,244	\$62,688		
2011 / Werage Household Income	ΨΟΨ,ΖΨΨ	ψ02,000		
2000 Median Household Income	\$36,605	\$36,580		
2006 Median Household Income	\$40,729	\$40,430		
2011 Median Household Income	\$44,146	\$43,643		
2000 Median Family Income	\$46,558	\$45,373		
2000 Aggregate Income (\$mil)	\$4,805	\$2,746		
2006 Aggregate Income (\$mil)	\$6,188	\$3,541		
2011 Aggregate Income (\$mil)	\$7,535	\$4,326		
20 1 7 iggi ogate moome (¢mm)	Ψ.,σσσ	ψ.,σ=σ		
HOUSEHOLD INCOME				
% 2000 Household Income < \$10,000	10.75%	10.41%		
% 2000 Household Income \$10,000-	8.19%	7.88%		
\$14,999				
% 2000 Household Income \$15,000-	7.69%	7.85%		
\$19,999				
% 2000 Household Income \$20,000-	7.43%	7.67%		
\$24,999				
% 2000 Household Income \$25,000-	7.26%	7.44%		
\$29,999	0.750/	0.040/		
% 2000 Household Income \$30,000-	6.75%	6.84%		
\$34,999	F 000/	6 OE0/		
% 2000 Household Income \$35,000-	5.99%	6.05%		
\$39,999 % 2000 Household Income \$40,000-	6.30%	6.57%		
\$44,999	0.30 /0	0.57 /0		
% 2000 Household Income \$45,000-	5.25%	5.45%		
\$49,999	J.2J/0	0.4070		
% 2000 Household Income \$50,000-	9.49%	9.75%		
\$59,999	0.1070	0.7.0		
% 2000 Household Income \$60,000-	10.41%	10.71%		
\$74,999		· · ·		

Source: MapInfo Corporation

Socioeconomic Benchmark Report (%)

AnySite®Online

Hibbing Tertiary Trade Area

1/22/2007 Coordinates Longitude: -92.937499

Latitude: 47.427221

	60.0 Mile Ring 11309.73 sq/mi	Custom Polygon	
% 2000 Household Income \$75,000- \$99,999	8.61%	8.44%	
% 2000 Household Income \$100,000- \$124,999	3.06%	2.68%	
% 2000 Household Income \$125,000- \$149,999	1.19%	0.93%	
% 2000 Household Income \$150,000- \$199,999	0.81%	0.69%	
% 2000 Household Income \$200,000+	0.81%	0.64%	
% 2006 Household Income < \$10,000 % 2006 Household Income \$10,000- \$14,999	8.62% 8.21%	8.44% 7.90%	
% 2006 Household Income \$15,000- \$19,999	7.82%	8.14%	
% 2006 Household Income \$20,000- \$24,999	6.96%	7.14%	
% 2006 Household Income \$25,000- \$29,999	6.20%	6.37%	
% 2006 Household Income \$30,000- \$34,999	5.99%	6.11%	
% 2006 Household Income \$35,000- \$39,999	5.35%	5.38%	
% 2006 Household Income \$40,000- \$44,999	5.87%	6.06%	
% 2006 Household Income \$45,000- \$49,999	5.28%	5.65%	
% 2006 Household Income \$50,000- \$59,999	9.46%	9.65%	
% 2006 Household Income \$60,000- \$74,999	12.46%	12.67%	
% 2006 Household Income \$75,000- \$99,999	11.10%	10.81%	
% 2006 Household Income \$100,000- \$124,999	3.14%	2.81%	

Source: MapInfo Corporation

Socioeconomic Benchmark Report (%)

AnySite®Online

Hibbing Tertiary Trade Area

1/22/2007 Coordinates Longitude: -92.937499

Latitude: 47.427221

	60.0 Mile Ring 11309.73 sq/mi	Custom Polygon	
% 2006 Household Income \$125,000- \$149,999	1.57%	1.27%	
% 2006 Household Income \$150,000- \$199,999	0.85%	0.70%	
% 2006 Household Income \$200,000+	1.13%	0.90%	
% 2011 Household Income < \$10,000	7.90%	7.83%	
% 2011 Household Income \$10,000- \$14,999	7.64%	7.33%	
% 2011 Household Income \$15,000- \$19,999	7.26%	7.51%	
% 2011 Household Income \$20,000- \$24,999	6.48%	6.68%	
% 2011 Household Income \$25,000-	5.78%	5.97%	
\$29,999 % 2011 Household Income \$30,000-	5.51%	5.63%	
\$34,999 % 2011 Household Income \$35,000-	4.99%	5.02%	
\$39,999 % 2011 Household Income \$40,000-	5.36%	5.53%	
\$44,999 % 2011 Household Income \$45,000-	4.96%	5.32%	
\$49,999 % 2011 Household Income \$50,000-	9.50%	9.99%	
\$59,999 % 2011 Household Income \$60,000-	13.45%	13.78%	
\$74,999 % 2011 Household Income \$75,000-	13.82%	13.34%	
\$99,999 % 2011 Household Income \$100,000-	3.70%	3.14%	
\$124,999 % 2011 Household Income \$125,000-	1.69%	1.36%	
\$149,999			
% 2011 Household Income \$150,000- \$199,999	0.84%	0.69%	

Source: MapInfo Corporation

Socioeconomic Benchmark Report (%)

AnySite®Online

Hibbing Tertiary Trade Area

1/22/2007 Coordinates Longitude: -92.937499

Latitude: 47.427221

	60.0 Mile Ring 11309.73 sq/mi	Custom Polygon	
% 2011 Household Income \$200,000+.	1.14%	0.87%	
EDUCATION			
2000 Total Educational Attainment Age 25+	174,091	103,965	
% 2000 No Schooling Completed	0.43%	0.28%	
% 2000 Nursery School-4Th Grade	0.08%	0.06%	
% 2000 5th and 6th Grade	0.35%	0.31%	
% 2000 7th and 8th Grade	3.14%	3.50%	
% 2000 9th Grade	1.73%	1.84%	
% 2000 10th Grade	2.63%	2.84%	
% 2000 11th Grade	2.46%	2.60%	
% 2000 12th Grade No Diploma	2.61%	2.51%	
% 2000 High School Graduate (Incl	32.54%	34.17%	
Equivalency)			
% 2000 Some College < 1 Year	8.78%	9.01%	
% 2000 Some College 1+ Years No Degree	16.83%	16.88%	
% 2000 Associate Degree	8.06%	9.19%	
% 2000 Bachelor's Degree	14.16%	12.08%	
% 2000 Master's Degree	4.10%	3.01%	
% 2000 Doctorate Degree	0.62%	0.35%	
% 2000 Professional School Degree	1.46%	1.36%	
2006 Total Educational Attainment Age 25+	180,682	107,062	
% 2006 No Schooling Completed	0.42%	0.27%	
% 2006 Nursery School-4th Grade	0.08%	0.06%	
% 2006 5th and 6th Grade	0.34%	0.30%	
% 2006 7th and 8th Grade	2.84%	3.12%	
% 2006 9th Grade	1.67%	1.77%	
% 2006 10th Grade	2.37%	2.57%	
% 2006 11th Grade	2.36%	2.48%	
% 2006 12th Grade No Diploma	2.35%	2.27%	
% 2006 High School Graduate (Incl	33.53%	35.19%	
Equivalency)			
% 2006 Some College < 1 Year	7.91%	8.13%	
% 2006 Some College 1+ Years No Degree	17.03%	17.10%	

Source: MapInfo Corporation

Socioeconomic Benchmark Report (%)

AnySite®Online

Hibbing Tertiary Trade Area

1/22/2007 Coordinates Longitude: -92.937499

Latitude: 47.427221

	60.0 Mile Ring 11309.73 sq/mi	Custom Polygon	
% 2006 Associate Degree	8.42%	9.60%	
% 2006 Bachelor's Degree	14.45%	12.39%	
% 2006 Doctorate Degree	0.60%	0.35%	
% 2006 Master's Degree	4.20%	3.11%	
% 2006 Professional School Degree	1.40%	1.31%	
MARITAL STATUS			
2000 Marital Status Age 15+	213,322	122,902	
% 2000 Never Married	25.97%	22.30%	
% 2000 Now Married	56.33%	59.81%	
% 2000 Divorced	10.09%	9.78%	
% 2000 Widowed	7.61%	8.11%	
2006 Marital Status Age 15+	220,207	126,445	
% 2006 Male Never Married	29.31%	26.39%	
% 2006 Male Now Married	58.27%	60.66%	
% 2006 Male Divorced	9.44%	9.76%	
% 2006 Male Widowed	2.99%	3.19%	
HOUSEHOLD BY TYPE			
% 2000 Family Households	64.19%	66.70%	
% 2000 Non-Family households	5.98%	4.41%	
% 2000 1 Person Households	29.83%	28.88%	
% 2000 1 Person Male Householder	13.35%	13.68%	
% 2000 1 Person Female Householder	16.47%	15.20%	
% 2000 2 + Person Households	70.17%	71.12%	
% 2000 Married Couple Family	51.62%	55.02%	
% 2000 Married Couple Family w/ child <18	20.20%	20.51%	
% 2000 Married Couple Family w/ no child <18	31.41%	34.52%	
% 2000 Male Hhldr no wife present	3.62%	3.83%	
% 2000 Male Hhldr no wife w/ child <18	2.07%	2.21%	
% 2000 Male Hhldr no wife w/o child <18	1.55%	1.62%	

Source: MapInfo Corporation

Socioeconomic Benchmark Report (%)

AnySite®Online

Hibbing Tertiary Trade Area

1/22/2007 Coordinates Longitude: -92.937499

Latitude: 47.427221

	60.0 Mile Ring 11309.73 sq/mi	Custom Polygon	
% 2000 Female Hhldr no husband present % 2000 Female Hhldr no husband w/ child	8.96% 5.92%	7.85% 5.20%	
<18 % 2000 Female Hhldr no husband w/o child <18	3.03%	2.65%	
% 2000 Male Householder % 2000 Female Householder	3.58% 2.40%	2.86% 1.55%	
EMPLOYMENT STATUS 2000 Population by Employment Status	209,170	120,413	
% 2000 Employed Civilians % 2000 In Armed Forces	57.76% 0.14%	56.17% 0.06%	
% 2000 Not in Labor Force% 2000 Unemployed Civilians	37.92% 4.17%	39.96% 3.82%	
EMPLOYMENT BY OCCUPATION % 2000 White Collar Occupations	54.99%	50.53%	
% 2000 Blue Collar Occupations% 2000 Management/Professional/Related	45.01% 29.46%	49.47% 26.04%	
% 2000 Mgmt/Business/Financial Operations	9.94%	8.98%	
% 2000 Professional/Related % 2000 Service Occupation % 2000 Healthcare Support	19.52% 17.82% 3.02%	17.05% 16.76%	
% 2000 Healthcare Support% 2000 Protective Service% 2000 Food Preparation/Serving Related	1.57% 6.66%	2.71% 1.41% 6.00%	
% 2000 Building/Grounds Cleaning/Maint% 2000 Personal Care/Service	3.58% 2.99%	3.84% 2.80%	
% 2000 Sales/Office% 2000 Sales/Related Occpations% 2000 Office/Administrative Support	25.53% 11.41% 14.12%	24.49% 10.63% 13.86%	
% 2000 Gince/Administrative Support % 2000 Farming/Fishing/Forestry	0.67%	0.91%	

Source: MapInfo Corporation

© 2005 MapInfo CorporationTM Copyright© Troy, New York. All rights reserved. 1-800-489-8829 http://w

Socioeconomic Benchmark Report (%)

AnySite®Online

Hibbing Tertiary Trade Area

1/22/2007 Coordinates Longitude: -92.937499

Latitude: 47.427221

	60.0 Mile Ring 11309.73 sq/mi	Custom Polygon	_
% 2000 Construction/Extraction/Maint	12.06%	14.98%	
% 2000 Construction/Extraction	6.61%	8.06%	
% 2000 Constituction/Extraction % 2000 Installation/Maintenance/Repair	5.45%	6.92%	
% 2000 Production/Transp/Material Moving	14.46%	16.82%	
% 2000 Production	7.46%	8.99%	
% 2000 Transportation/Material Moving	7.01%	7.84%	
% 2006 White Collar Occupations	54.92%	50.60%	
% 2006 Blue Collar Occupations	45.08%	49.40%	
% 2006 Population by Occupation	47.12%	46.04%	
% 2006 Management/Professional/Related	29.31%	26.00%	
% 2006 Mgmt/Business/Financial	9.92%	9.00%	
Operations			
% 2006 Professional/Related	19.40%	17.00%	
% 2006 Service Occupation	17.89%	16.81%	
% 2006 Healthcare Support	3.00%	2.71%	
% 2006 Protective Service	1.59%	1.41%	
% 2006 Food Preparation/Serving Related	6.61%	5.95%	
% 2006 Building/Grounds Cleaning/Maint	3.64%	3.91%	
% 2006 Personal Care/Service	3.06%	2.84%	
% 2006 Sales/Office	25.60%	24.60%	
% 2006 Sales/Related Occpations	11.30%	10.56%	
% 2006 Office/Administrative Support	14.31%	14.04%	
% 2006 Farming/Fishing/Forestry	0.69%	0.92%	
% 2006 Construction/Extraction/Maint	12.17%	15.08%	
% 2006 Construction/Extraction	6.73%	8.19%	
% 2006 Installation/Maintenance/Repair	5.44%	6.89%	
% 2006 Production/Transp/Material Moving	14.33%	16.58%	
% 2006 Production	7.30%	8.74%	
% 2006 Transportation/Material Moving	7.03%	7.84%	
VEHICLES AVAILABLE			
2000 Total Vehicles	188,383	114,947	
% 2000 Households No Vehicle	9.42%	7.46%	

Source: MapInfo Corporation

Socioeconomic Benchmark Report (%)

AnySite®Online

Hibbing Tertiary Trade Area

1/22/2007 Coordinates Longitude: -92.937499

Latitude: 47.427221

	60.0 Mile Ring 11309.73 sq/mi	Custom Polygon	
% 2000 Households 1 Vehicle	32.46%	31.26%	
% 2000 Households 2 Vehicles	38.46%	40.12%	
% 2000 Households 3 Vehicles	14.34%	15.48%	
% 2000 Households 4 Vehicles	3.85%	4.18%	
% 2000 Households 5+ Vehicles	1.46%	1.51%	
2000 Average Vehicles	1.8	1.8	
2006 Total Vehicles	196,539	119,948	
2006 Average Vehicles	1.8	1.8	